

US Based Technical Sales Representative

...a real opportunity for you!



Apply Now

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Clamping and tool-holders

A significant component that decides the quality of work done on a machine, because it is the component which is in direct contact with the part to be machined.

Continuous developments based on new technologies enable us to reach the needs of last machine tools on the market.

✓ Technical Sales Representative

We are currently recruiting for a Technical Sales Representative for RBC's Collet and Tool-Holders product line. The Sales Representative will make sales contacts, research customer needs and develop application of products and services in an effective manner by carrying out various responsibilities for Collets & Toolholders product line.

✓ Essential Functions of the Job?

You will be based out of the US working for our Schaublin Division managing and developing contacts in your respected region. Your work will include developing new leads for all product lines and statistical reports, work directly with customers to establish a communication path, as well as closing deals and finalizing contacts.

✓ Skills and Certifications

Education	<ul style="list-style-type: none"> ✓ Bachelor's Degree preferred ✓ Vocation Degree preferred
Experience	<ul style="list-style-type: none"> ✓ DST ✓ End User/OEM accounts ✓ 5-8 years tooling sales experience (or industry equivalent) ✓ Industrial background preferably in Machine Tools, Cutter Grinders, Tool Grinding
Skills	<ul style="list-style-type: none"> ✓ Proficient with MS Word and Excel. ✓ Presentation skills. ✓ Able to track rapidly changing competition & market forces ✓ Capable of meeting established sales goals and quotas ✓ Decision Making skills ✓ Able to develop strategies that result in revenues and organizational success. ✓ Available to travel for business purposes. ✓ Sales and communication skills.

✓ What are our benefits?

- ✓ 401(k) matching
- ✓ Dental insurance
- ✓ Employee assistance program
- ✓ Flexible spending account
- ✓ Health insurance
- ✓ Health savings account
- ✓ Life insurance
- ✓ Paid time off
- ✓ Referral program
- ✓ Retirement plan
- ✓ Tuition reimbursement
- ✓ Vision insurance

**Interested by this opportunity?
Please contact us directly**

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